




GALAXY GAMING®

**INVESTOR
PRESENTATION**

June 2024

A close-up, artistic photograph of playing cards. The focus is on the letter 'A' and a club symbol (triple leaf) on a dark, textured card. The lighting is dramatic, with strong highlights and deep shadows, creating a sense of depth and texture. The background is dark and out of focus.

This presentation contains forward-looking statements based on management's current expectations and projections, which are intended to qualify for the safe harbor of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements include statements identified by words such as "believe," "will," "may," "might," "likely," "expect," "anticipates," "intends," "plans," "seeks," "estimates," "believes," "continues," "projects" and similar references to future periods, or by the inclusion of forecasts or projections. All forward-looking statements are based on current expectations and projections of future events.

These forward-looking statements reflect the current views, models, and assumptions of Galaxy Gaming, and are subject to various risks and uncertainties that cannot be predicted or qualified and could cause actual results in Galaxy Gaming's performance to differ materially from those expressed or implied by such forward looking statements. These risks and uncertainties include, but are not limited to, the ability of Galaxy Gaming to enter and maintain strategic alliances, product placements or installations, in land based casinos or grow its iGaming business, garner new market share, secure licenses in new jurisdictions or maintain existing licenses, successfully develop or acquire and sell proprietary products, comply with regulations, have its games approved by relevant jurisdictions, and adapt to changes resulting from the COVID-19 pandemic and other factors. All forward-looking statements made herein are expressly qualified in their entirety by these cautionary statements and there can be no assurance that the actual results, events or developments referenced herein will occur or be realized. Readers are cautioned that all forward-looking statements speak only to the facts and circumstances present as of the date of this press release. Galaxy Gaming expressly disclaims any obligation to update or revise any forward-looking statements, whether because of new information, future events or otherwise.

What We Do

Omnichannel Table Games Experts



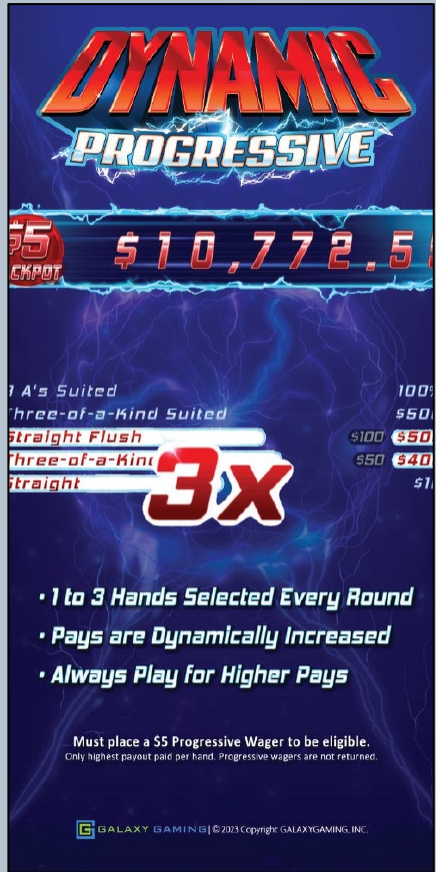
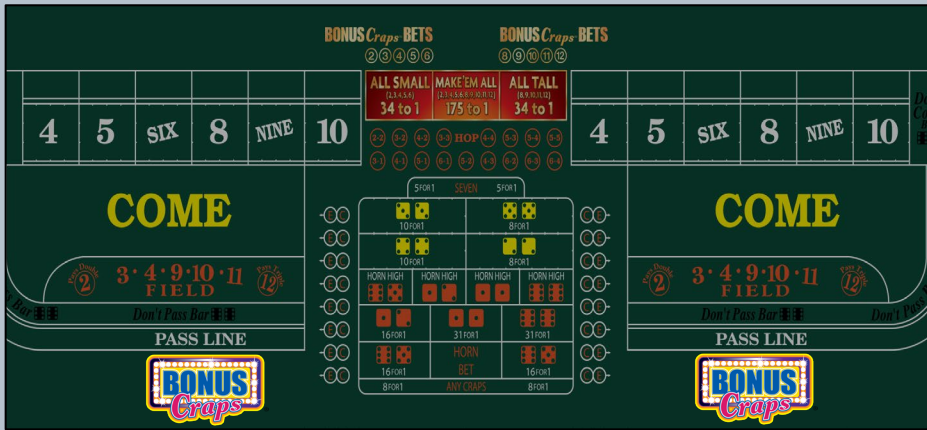
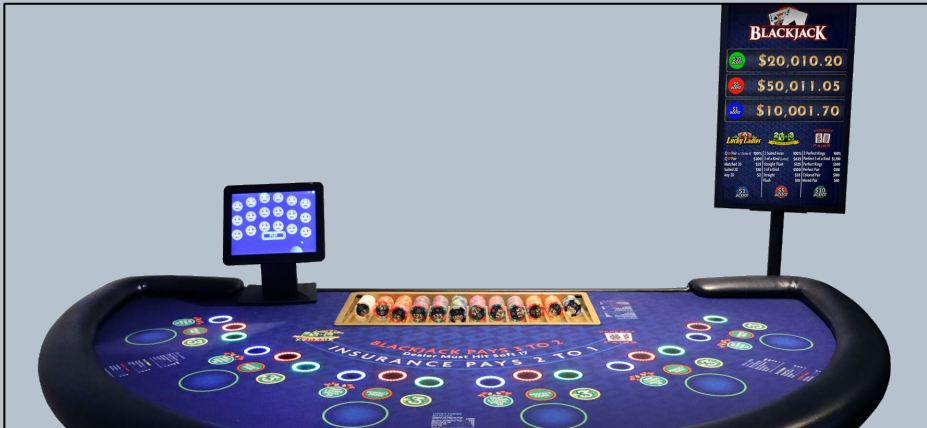
We're a pure-play table games supplier for land-based and online markets



Games and technology developed using long experience in operations, product development, and marketing



A deep and growing catalog of world-class table games brands that players know and love playing



How We Do It

We take care of each other

We build great teams and have a winning culture

Obsessive customer service is our business

We strive for operational excellence and innovation

We exceed the ethical standards that are expected by our customers, regulators, investors and each other



The "Back-Story" of Galaxy Gaming

1997



Galaxy Founded

2009



Public Company

2013



License Denied
in California

2017



Nevada
Approves Galaxy
but not Founder

2019



Galaxy Redeems
Founder's Shares

2021



Litigation settled

Recent Activity



April 2023

Signed 10-year extension with Evolution Gaming, our largest customer

- Locked-in with the biggest player in Live Dealer online gaming
- Adding new Galaxy content
- Path new markets



June 2023

Secured distribution for EZ Baccarat, #1 no-commission baccarat game

- Significant presence in California and Canadian markets
- Retained 81% of installed base
- Added 26 new tables



July 2023

Launched Galaxy Operating System (GOS)

- Next generation progressive system
- Platform for table game features and services



November 2023

New leadership – Matt Reback joins as CEO

- 20+ years in the gaming industry, 50% operator side and 50% manufacturer/supplier
- History of brand enhancement and product development

Leadership

Board of Directors

Mark Lipparelli, Chair

- Senior gaming executive
- Former Chair of Nevada Gaming Control Board

Meredith Brill

- Experienced IP attorney

Gavin Isaacs

- Former CEO, Scientific Games
- Former President, Aristocrat

Cheryl Kondra

- Internal Audit head at several public companies: Genting, Pinnacle, and Caesars

Bryan Waters

- Financial services CEO

Galaxy Gaming Management

Matt Reback, CEO

- 20+ years of leadership experience in gaming
- Casinos and gaming suppliers

Steve Kopjo, CFO

- 15+ years leadership experience in gaming
- Casinos and gaming suppliers

Steph Nel, SVP of Global Sales

- 20+ years of leadership experience in gaming
- Head of global sales for several gaming suppliers

Michael Ratner, EVP of Product

- 25+ years of leadership experience in gaming
- Senior product management exec at several gaming suppliers

~23% of Outstanding Shares

Galaxy Gaming By The Numbers

645 Global Galaxy Land-Based Gaming Installations

5,146



Tables

131 Gaming Licenses

18 Years in Business

324 Customers

30

Countries

 **~50**
Employees

 Customer NPS Score
94.2/100

76 
Cruise Ships

Total Annual iGaming Wagers Placed TTM
3.5B



Key Investment Highlights

1



Predominantly recurring revenues

2



Highly recognizable brands

3



High EBITDA margins

4



Net promoter score consistently 90+

5



Aligned management team with proven track record

LAND BASED GAMING

Land Based Products

The most innovative table games and side bets paired with innovative table management and progressive systems



Land Based Revenue Model



Land Based Customers

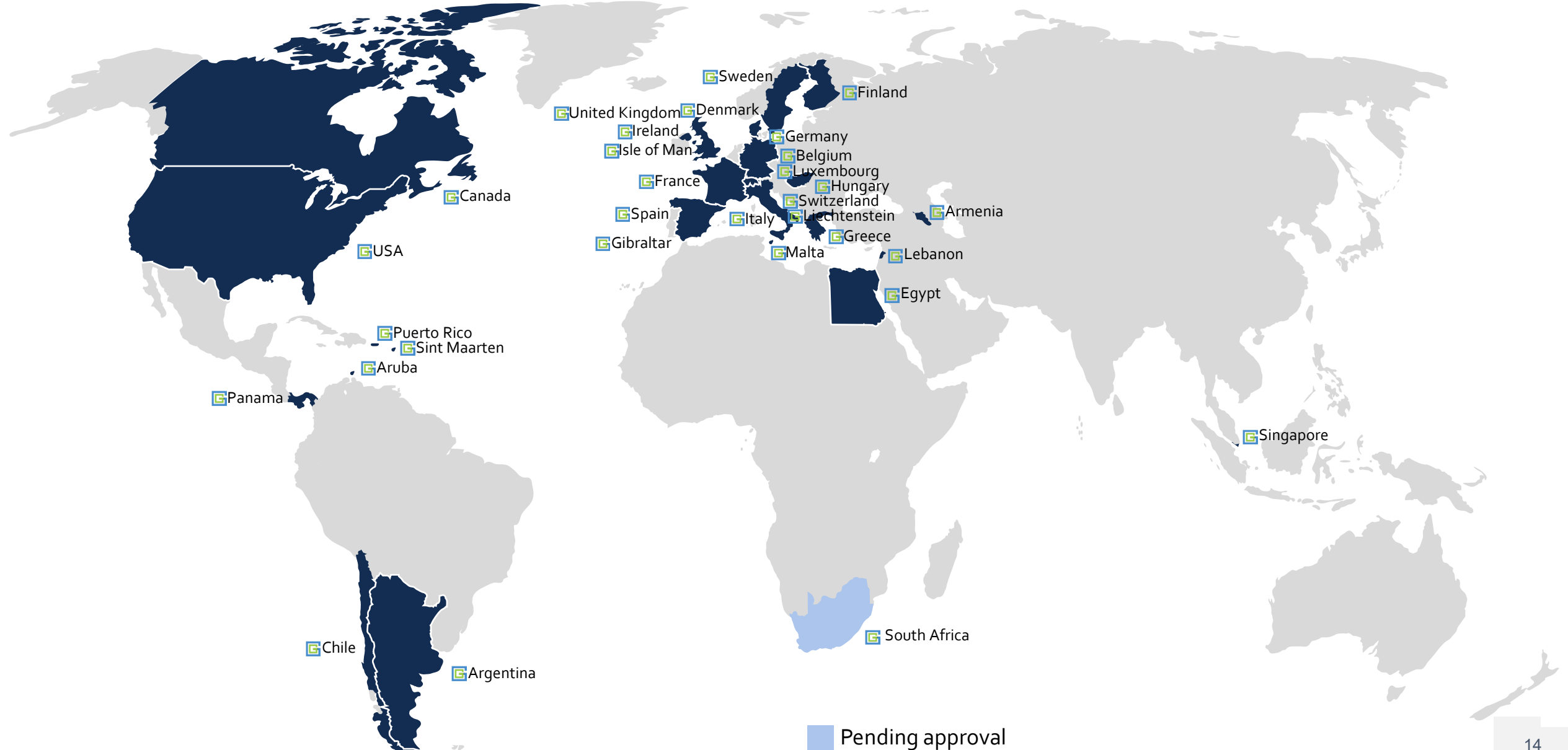
NORTH AMERICA



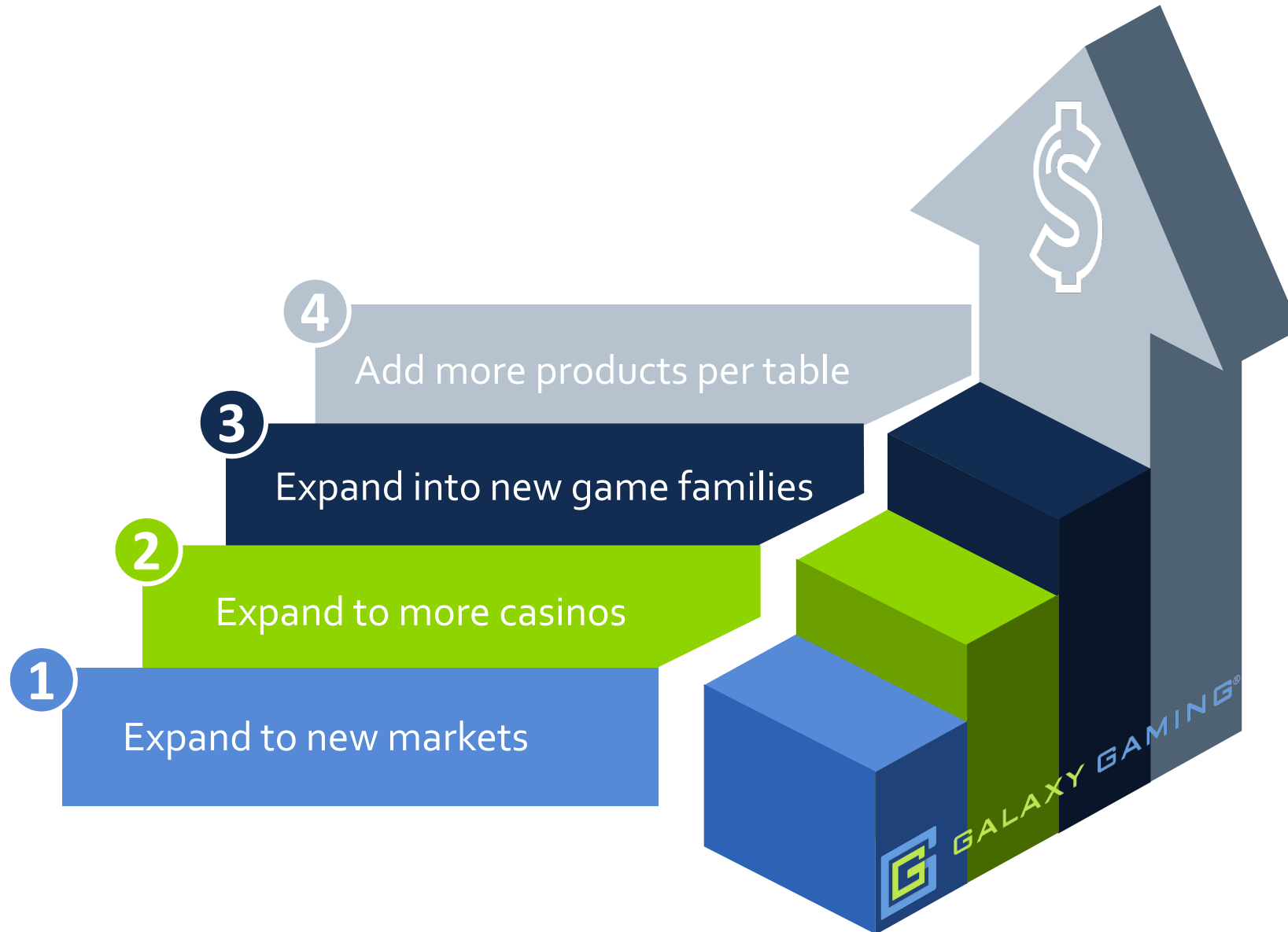
EMEA



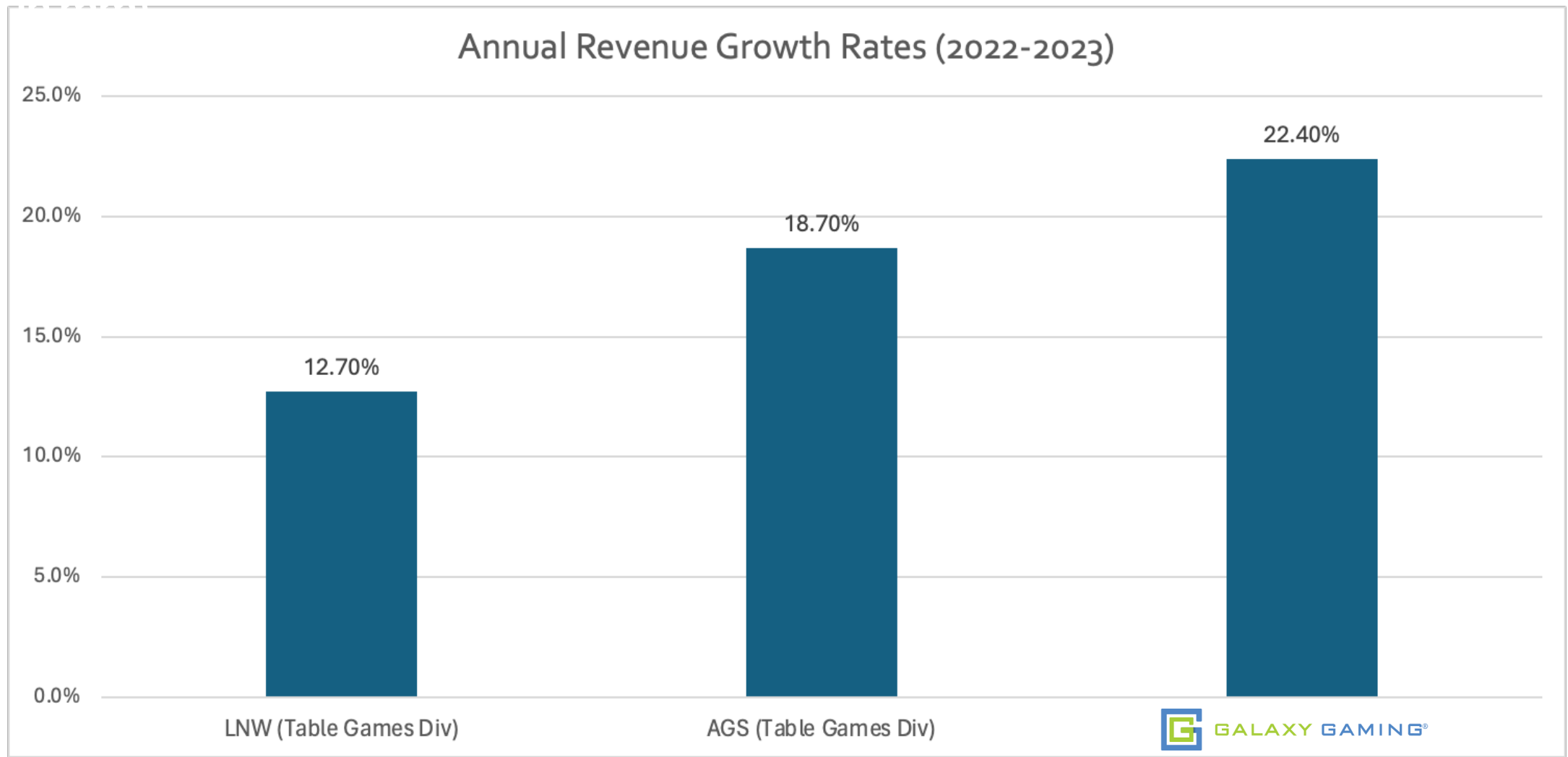
Where We Are – Land Based



Land Based Growth



Revenue Growth – Comparison to Competitors



*Galaxy Gaming revenues *do not* include contra-revenues

** AGS and LNW Table Games Revenue Only

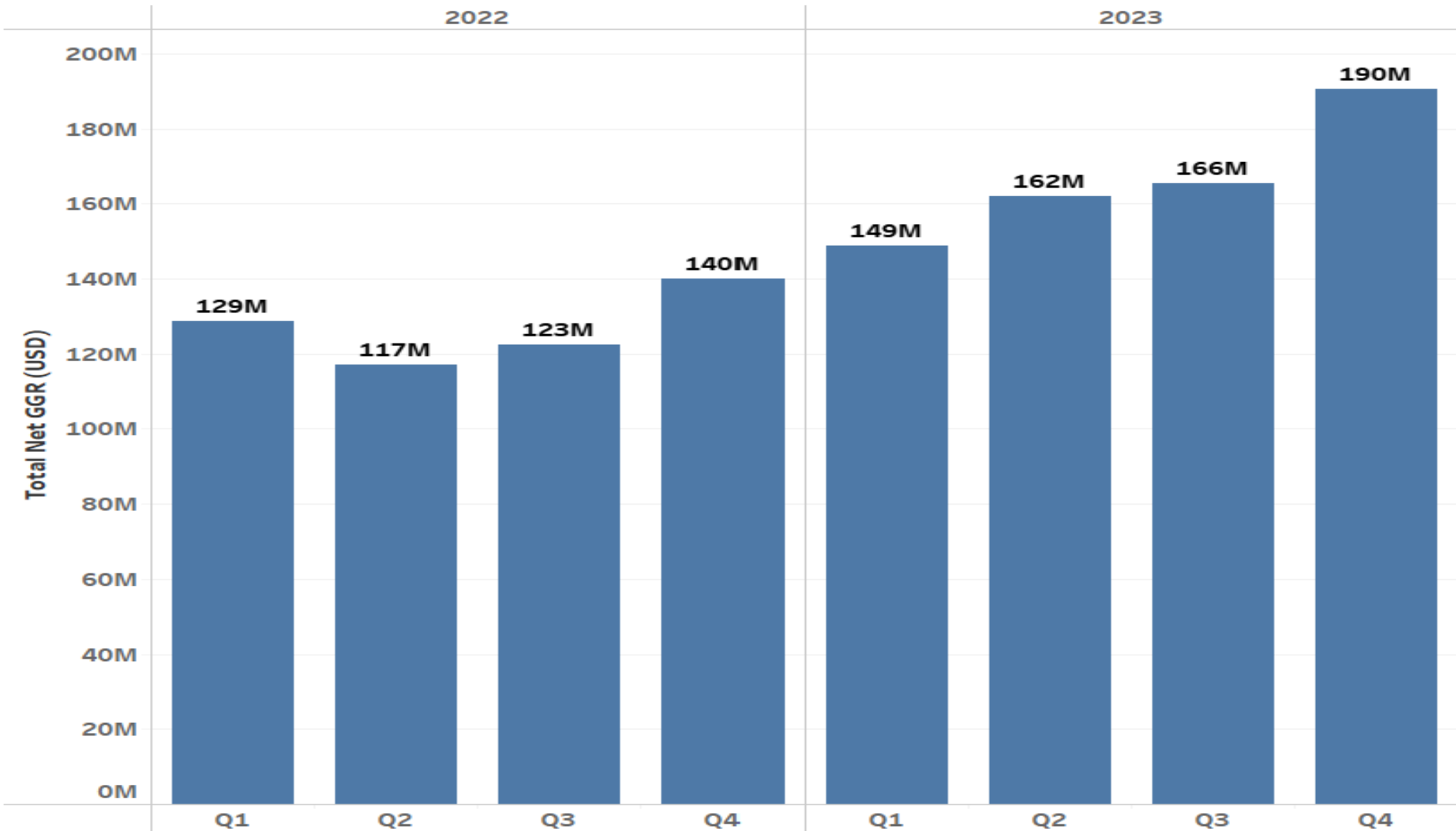
IGAMING

iGaming Products

Our world-famous content and progressives can be found across RNG and Live Dealer Games worldwide



iGaming GGR – Galaxy Games on Partner Sites

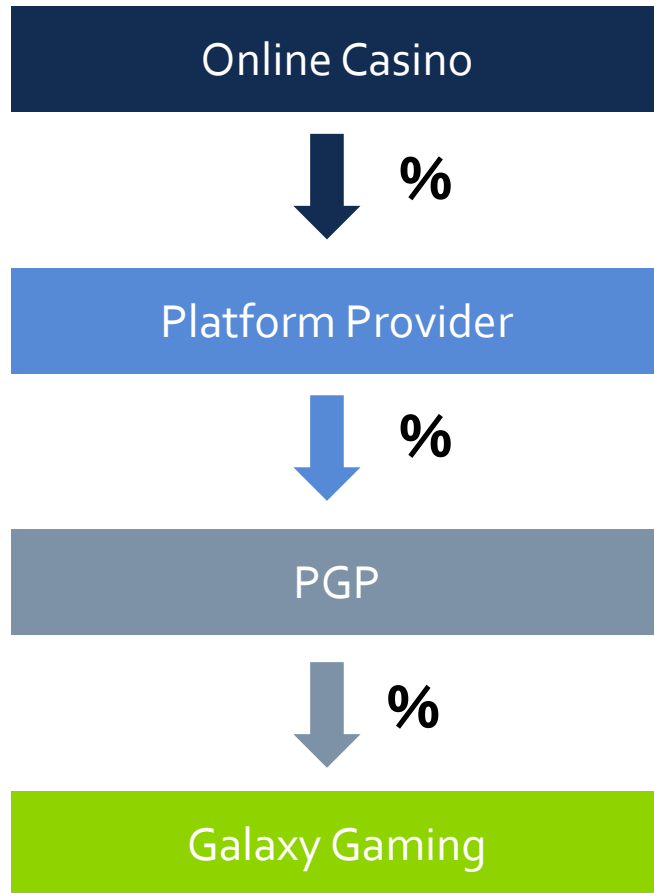


iGaming Partners

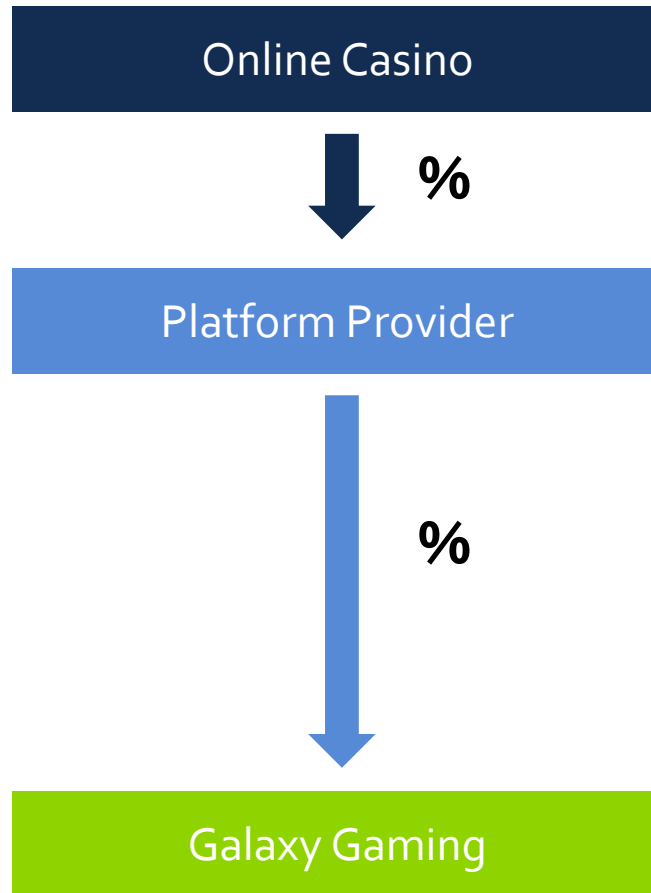


iGaming Revenue Model

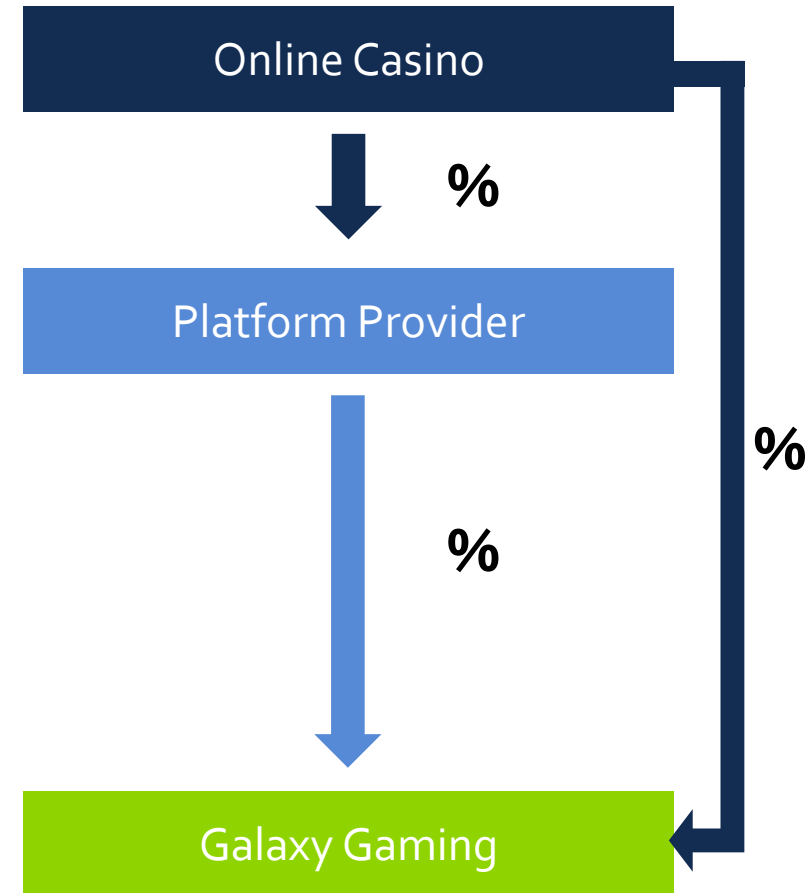
Pre PGP-Purchase



Post PGP-Purchase

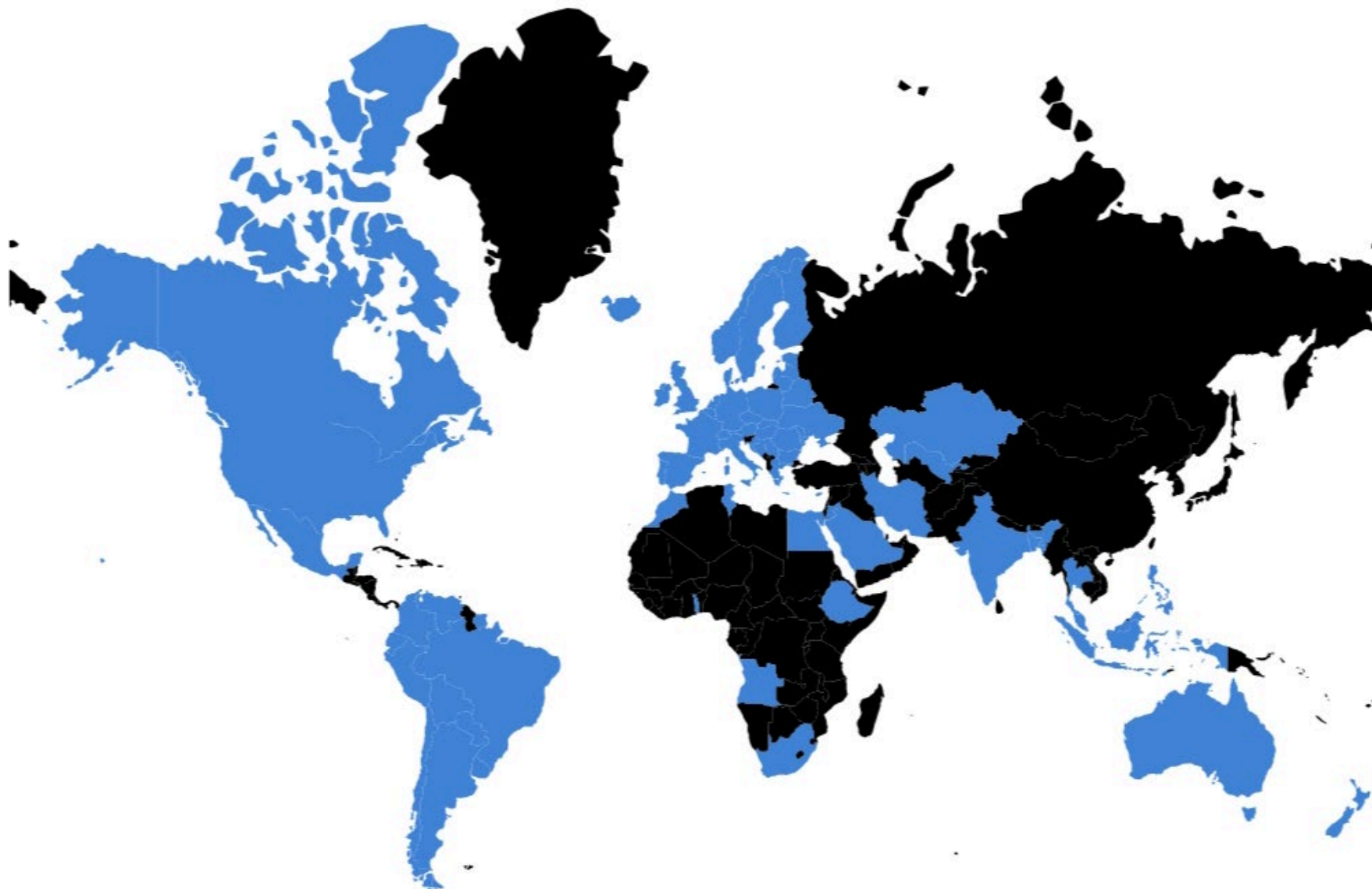


Current Model

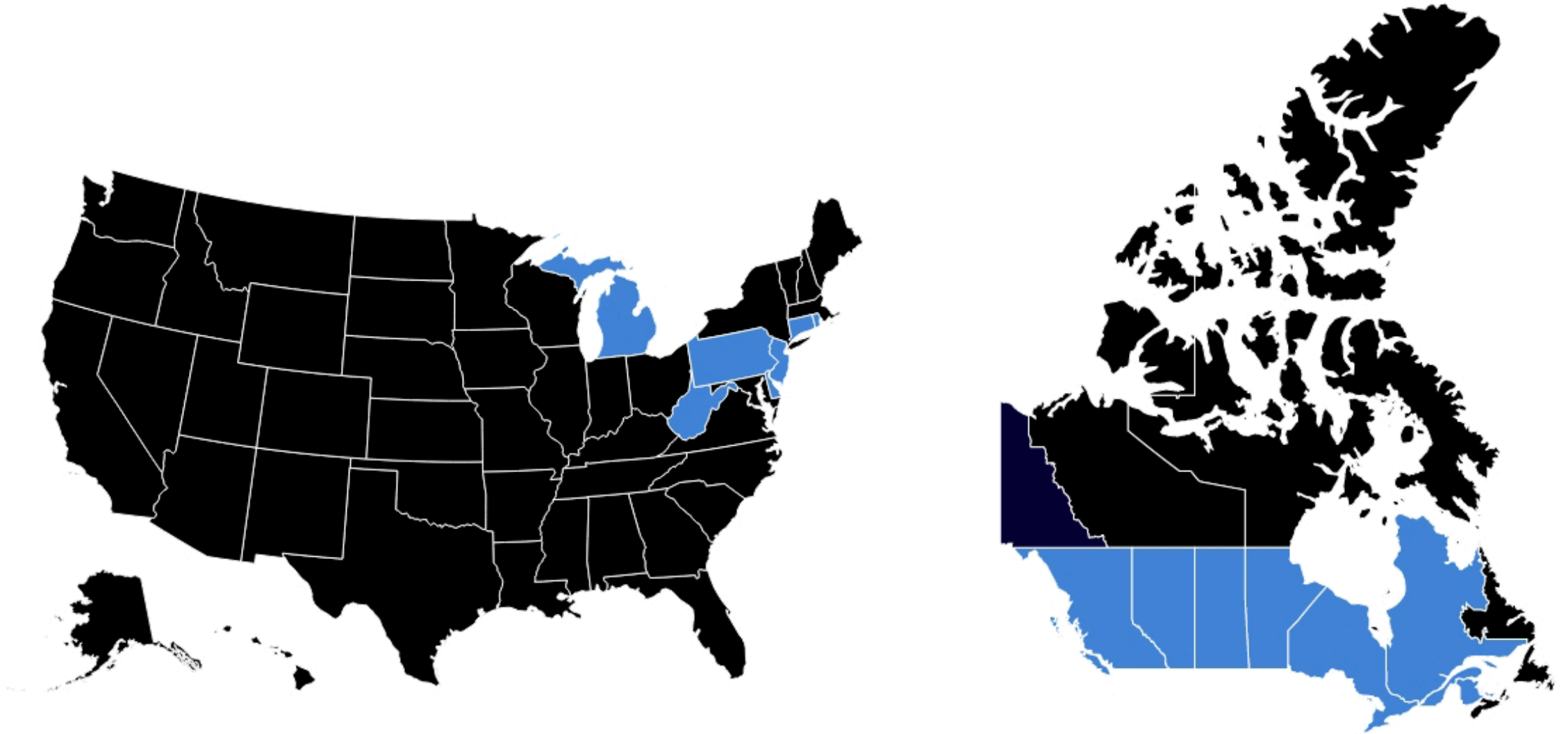


*Progressive Games Partners

Where we are - Globally

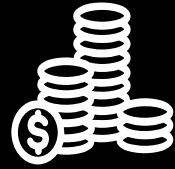


Where we are – North America



*BCLC Pending

A Leader In Table Games Online



Over 3.5 BILLION wagers were placed on Galaxy iGames in 2023



Galaxy iGames represent 2% of US Gross Gaming Revenue



Our content appears on over 3,000 of the world's leading online casino iGaming sites

FINANCIALS

Strategic Initiatives

1

Own Table Games online



- Follow new jurisdictional openings
- Deeper content portfolio penetration
- Own online table game progressives

2

Channel Expansion



- Expand successful brands across new channels
- Electronic table games, iLottery, Social gaming, etc.

3

Global Land-Based Growth



- Enter new markets
- Placement in more casinos
- Adding progressives and technology to existing tables

4

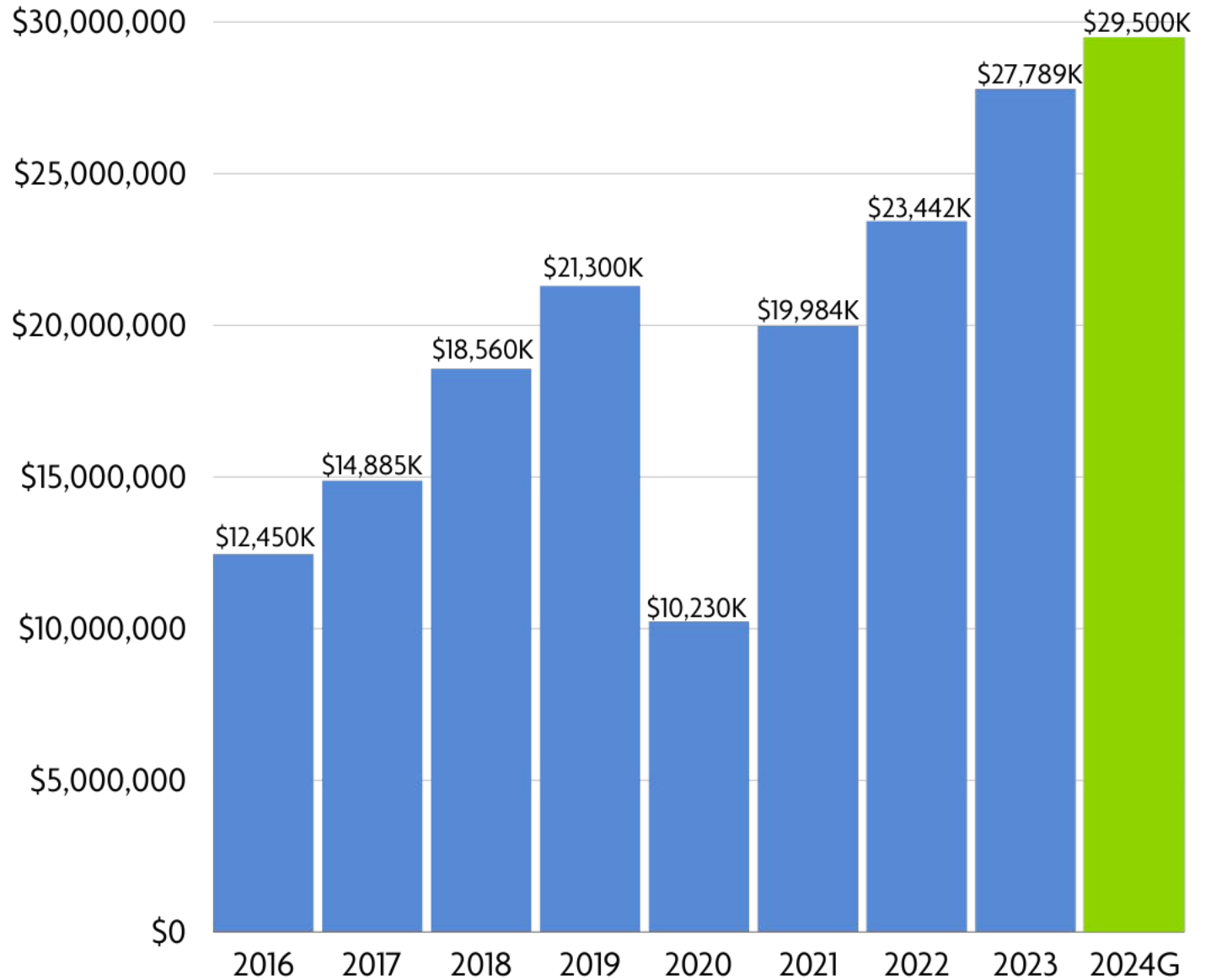
Product Innovation



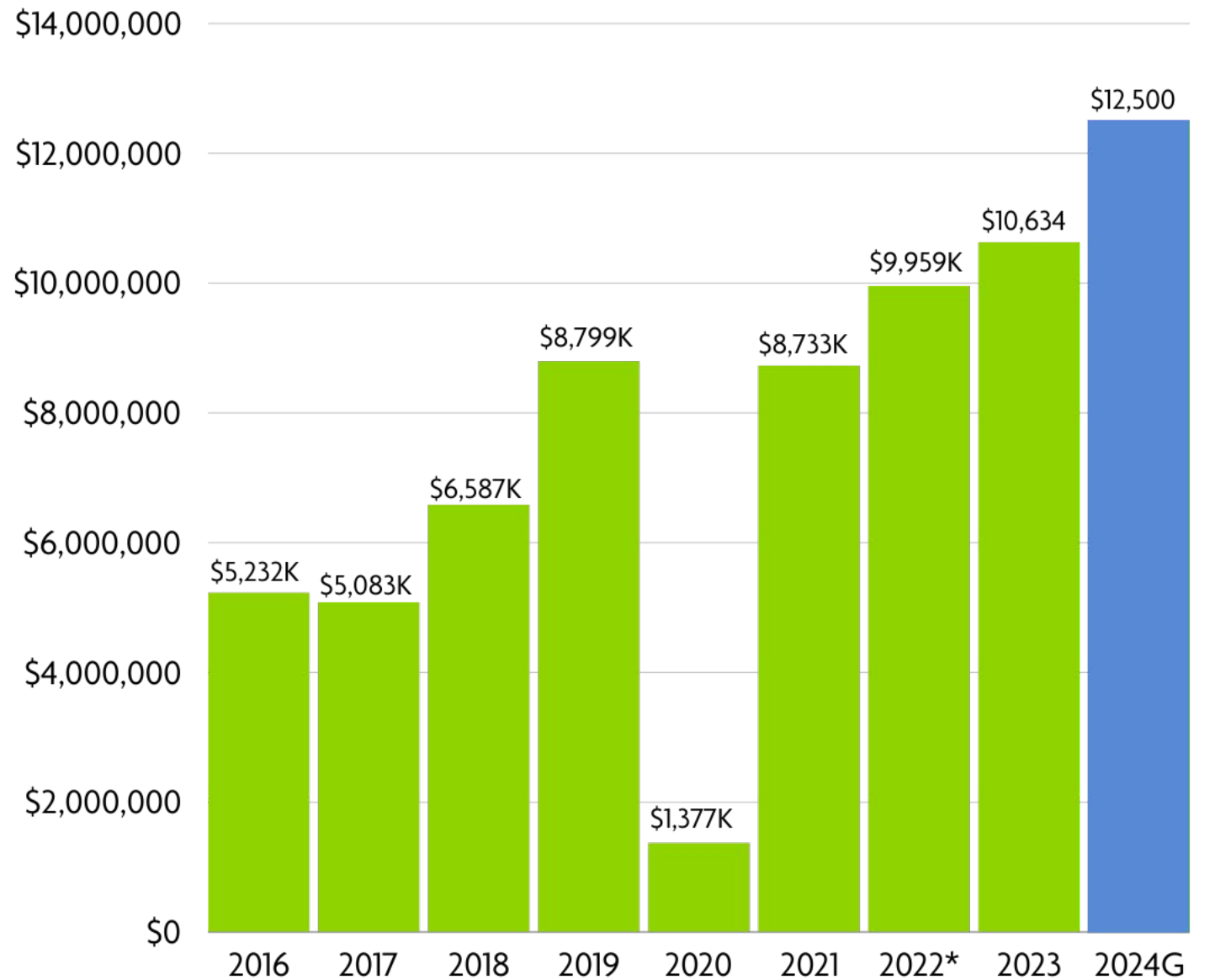
- Expand GOS capabilities
- Value-added features and functionality
- New gaming concepts to enhance existing table games



REVENUE TRENDS 2016 – 2024G



ADJUSTED EBITDA TRENDS 2016 – 2024G



*Excluding \$575K of ERC tax benefit

SUMMARY

- Strong brands in the land based and online casino tables market
- Growth opportunities in the land based and online markets
- Highly profitable and cash flow positive business model
- Excess cash can be used for debt repayments, acquisitions, share buybacks, dividends, and technology development.



THANK
YOU

investors@galaxygaming.com